

AKSHAY ANIL SHENDE

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EDUCATION

Masters in Management <i>SKEMA Business School, CFA Level I(Aug '24) Candidate</i>	<i>Sep '23 - Present</i> <i>Paris, France</i>
PG Diploma in Advanced Construction Management – (8.33 CGPA) <i>NICMAR, Real Estate-Finance Project</i>	<i>Sep '19 – Jun '21</i> <i>Pune, India</i>
BE in Civil Engineering – (7.81 CGPA) <i>Dr. D Y Patil University, Cost-effective Construction Project</i>	<i>Sep '15 – Jun '19</i> <i>Pune, India</i>

PROFESSIONAL EXPERIENCE

Private Individual Investment Advisor <i>Family Office (Sundar Madhav Constructions)</i>	<i>Apr '20 – Present</i> <i>Dhule, India</i>
<ul style="list-style-type: none">Delivered an 18% return on equity investment of USD 50,000 annually for five consecutive years starting from 2020Boosted a 35% increase in profit by strategically managing Real Estate transactions totaling INR 5Cr (USD 600,000) during the fiscal year 21-22	
Content Analyst <i>Admitas Advisory Services Private Limited</i>	<i>May '22 – Jun '23</i> <i>Mumbai, India</i>
<ul style="list-style-type: none">Served 100+ students for their International applications and achieved 99% client satisfactionImplemented a high-fidelity data quality assessment database, which indirectly contributed to a 20% revenue growth through improved decision-making based on data-driven insights	
Finance Manager <i>Royal Super Market</i>	<i>Mar '20 – May '22</i> <i>Dhule, India</i>
<ul style="list-style-type: none">Achieved 65% more customer retention by investing in advertisement marketing on social platformsIncreased profit by 30% through strategic product placement, optimizing timing and location to maximize sales and financial efficiency	

CERTIFICATIONS

<ul style="list-style-type: none">Bloomberg's Market Concepts, Finance Fundamentals, & ESG	<i>Jan '24</i>
<ul style="list-style-type: none">BCG Strategy Consulting Job Simulation on Forage	<i>Oct '23</i>
<ul style="list-style-type: none">Foundation of Management by IESE Business School on Coursera	<i>May '22</i>
<ul style="list-style-type: none">Lean Six Sigma Green Belt program by KPMG	<i>Feb '20</i>

ACHIEVEMENTS

<ul style="list-style-type: none">Achieved 1st rank in the Civil Buzz competition in the "Tantrotsav" event at DYPCOE, Pune	<i>Jan '18</i>
<ul style="list-style-type: none">Secured 2nd rank in Model Making in "Innovation" at DYPIEMR, Pune	<i>Jan '18</i>
<ul style="list-style-type: none">Achieved 1st of the Thailand Prime Minister Cup, Individual Morality Competition, Thailand	<i>May '10</i>
<ul style="list-style-type: none">Secured 3rd rank in the Thailand Prime Minister Cup, Mental Arithmetic Competition, Thailand	<i>May '10</i>

VOLUNTEERING

<ul style="list-style-type: none">Head of Events Pole at the SKEMA Ventures Club, Paris	<i>Present</i>
<ul style="list-style-type: none">Founded and led a local NGO aiding underprivileged communities during COVID-19, Dhule	<i>July '20</i>
<ul style="list-style-type: none">Head of 'Innovation 2k19' event for the Department of Civil Engineering at DYPIEMR, Pune	<i>Jan '19</i>
<ul style="list-style-type: none">Head of the event 'Neon Cricket' at DYPCOE, Pune	<i>Jan '18</i>

SKILLS

Good Verbal and Written communication skills, Strong analytical skills, Cost and Margin Analysis, Business Analysis and Development, Marketing, Cost saving initiatives, Microsoft Office, including Word, PowerPoint, and Excel. **Language:** English (Fluent), French (Beginner), Hindi (Native), Marathi (Native)