## **AKSHAY ANIL SHENDE**

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SKEMA Business School, CFA Level 1(Aug '24) Candidate       Paris, Fran         PG Diploma in Advanced Construction Management - (8.33 CGPA)       Sep '19 - Jun         NICMAR, Real Estate-Finance Project       Pune, In         BE in Civil Engineering - (7.81 CGPA)       Sep '15 - Jun         Dr. D Y Patil University, Cost-effective Construction Project       Pune, In         PROFESSIONAL EXPERIENCE       Private Individual Investment Advisor       Apr '20 - Pres         Family Office (Sundar Madhav Constructions)       Dhule, In       Dulve, In         • Deviewed an 18% return on equity investment of USD 50,000 annually for five consecutive years start from 2020       Boosted a 35% increase in profit by strategically managing Real Estate transactions totaling INR SCr (U 600,000) during the fiscal year 21-22         Content Analyst       May '22 - Jun         Admitas Advisory Services Private Limited       Mumbai, In         • Served 100+ students for their International applications and achieved 99% client satisfaction       Implemented a high-fidelity data quality assessment database, which indirectly contributed to a 20% revee growth through improved decision-making based on data-driven insights         Finance Manager       Mar '20 - May         Royal Super Market       Dhule, In         • Achieved 65% more customer retention by investing in advertisement marketing on social platforms         • Increased profit by 30% through strategic product placement, optimizing timing and location to	Masters in Management	Sep '23 - Present
NICMAR, Real Estate-Finance Project       Pune, In         BE in Civil Engineering – (7.81 CGPA)       Sep '15 – Jun         Dr. D Y Patil University, Cost-effective Construction Project       Pune, In         PROFESSIONAL EXPERIENCE       Private Individual Investment Advisor       Apr '20 – Pres.         Private Individual Investment Advisor       Apr '20 – Pres.       Dhule, In         • Delivered an 18% return on equity investment of USD 50,000 annually for five consecutive years start from 2020       Boosted a 35% increase in profit by strategically managing Real Estate transactions totaling INR 5Cr (U 600,000) during the fiscal year 21-22         Content Analyst       May '22 – Jun         Admitas Advisory Services Private Limited       May '22 – Jun         Mumbai, In       Served 100+ students for their International applications and achieved 99% client satisfaction         • Implemented a high-fidelity data quality assessment database, which indirectly contributed to a 20% reve growth through improved decision-making based on data-driven insights         Finance Manager       Mar '20 – May         • Achieved 65% more customer retention by investing in advertisement marketing on social platforms         • Increased profit by 30% through strategic product placement, optimizing timing and location to maxim sales and financial efficiency         CERTIFICATIONS       Boomberg's Market Concepts, Finance Fundamentals, & ESG       Jan         • Bloomberg's Market Concepts, Finance Fundamentals, & ES		Paris, France
Dr. D Y Patil University, Cost-effective Construction Project       Pune, In         PROFESSIONAL EXPERIENCE       Apr '20 – Press Dude, In         Private Individual Investment Advisor       Apr '20 – Press Dude, In         Policy of the Chandra Madhav Constructions)       Dude, In         • Delivered an 18% return on equity investment of USD 50,000 annually for five consecutive years start from 2020       Boosted a 35% increase in profit by strategically managing Real Estate transactions totaling INR 5Cr (U 600,000) during the fiscal year 21-22         Content Analyst       May '22 – Jun         Admitas Advisory Services Private Limited       Many '22 – Jun         Admitas Advisory Services Private Limited       Many '22 – Jun         • Implemented a high-fidelity data quality assessment database, which indirectly contributed to a 20% revergrowth through improved decision-making based on data-driven insights       Mar '20 – May         Finance Manager       Mar '20 – May       Mar '20 – May         Royal Super Market       Dulue, In       • Achieved 65% more customer retention by investing in advertisement marketing on social platforms         • Increased profit by 30% through strategic product placement, optimizing timing and location to maxim sales and financial efficiency       Jan         • Bloomberg's Market Concepts, Finance Fundamentals, & ESG       Jan         • BCG Strategy Consulting Job Simulation on Forage       Oct         • Foundation of Management by IESE Business S		Sep '19 – Jun '21 Pune, India
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• Head of 'Innovation 2k19' event for the Department of Civil Engineering at DYPIEMR, Pune Jan	<ul> <li>Royal Super Market <ul> <li>Achieved 65% more customer retention by investing in advertisement marketing on social p</li> <li>Increased profit by 30% through strategic product placement, optimizing timing and local sales and financial efficiency</li> </ul> </li> <li>CERTIFICATIONS <ul> <li>Bloomberg's Market Concepts, Finance Fundamentals, &amp; ESG</li> <li>BCG Strategy Consulting Job Simulation on Forage</li> <li>Foundation of Management by IESE Business School on Coursera</li> <li>Lean Six Sigma Green Belt program by KPMG</li> </ul> </li> <li>ACHIEVEMENTS <ul> <li>Achieved 1<sup>st</sup> rank in the Civil Buzz competition in the "Tantrotsav" event at DYPCOE, Pune</li> <li>Secured 2<sup>nd</sup> rank in Model Making in "Innovation" at DYPIEMR, Pune</li> <li>Achieved 1<sup>st</sup> of the Thailand Prime Minister Cup, Individual Morality Competition, Thailand</li> <li>Secured 3<sup>rd</sup> rank in the Thailand Prime Minister Cup, Mental Arithmetic Competition, Thailand</li> <li>WOLUNTEERING</li> <li>Head of Events Pole at the SKEMA Ventures Club, Paris</li> </ul> </li> </ul>	Dhule, India blatforms tion to maximize Jan '24 Oct '23 May '22 Feb '20 Jan '18 Jan '18 Jan '18 May '10 and May '10 Present
Head of the event 'Neon Cricket' at DYPCOE, Pune     Jan	<ul> <li>Royal Super Market <ul> <li>Achieved 65% more customer retention by investing in advertisement marketing on social p</li> <li>Increased profit by 30% through strategic product placement, optimizing timing and loca sales and financial efficiency</li> </ul> </li> <li>CERTIFICATIONS <ul> <li>Bloomberg's Market Concepts, Finance Fundamentals, &amp; ESG</li> <li>BCG Strategy Consulting Job Simulation on Forage</li> <li>Foundation of Management by IESE Business School on Coursera</li> <li>Lean Six Sigma Green Belt program by KPMG</li> </ul> </li> <li>Achieved 1<sup>st</sup> rank in the Civil Buzz competition in the "Tantrotsav" event at DYPCOE, Pune</li> <li>Secured 2<sup>nd</sup> rank in Model Making in "Innovation" at DYPIEMR, Pune</li> <li>Achieved 1<sup>st</sup> of the Thailand Prime Minister Cup, Individual Morality Competition, Thailand</li> <li>Secured 3<sup>rd</sup> rank in the Thailand Prime Minister Cup, Mental Arithmetic Competition, Thailand</li> <li>VOLUNTEERING</li> <li>Head of Events Pole at the SKEMA Ventures Club, Paris</li> <li>Founded and led a local NGO aiding underprivileged communities during COVID-19, Dhule</li> </ul>	Dhule, India blatforms tion to maximize Jan '24 Oct '23 May '22 Feb '20 Jan '18 1 May '10 and May '10 Present July'20

Good Verbal and Written communication skills, Strong analytical skills, Cost and Margin Analysis, Business Analysis and Development, Marketing, Cost saving initiatives, Microsoft Office, including Word, PowerPoint, and Excel. Language: English (Fluent), French (Beginner), Hindi (Native), Marathi (Native)